



FEDERAL COMMUNICATIONS COMMISSION
OFFICE OF THE SECRETARY

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Office of the Secretary
Federal Communications Commission
Attn: Docket No. 92-90
1919 M Street, N.W.
Washington, D.C. 20554

To Whom It May Concern:

As a California REALTOR, I am writing to register an explanation of how important "COLD CALLING" is to my business of selling residential real estate.

In light of current consumer awareness - the general public is very knowledgeable of the fact that many service oriented businesses make new client contact on the telephone. It is the fastest, most productive way to reach potential clients who are interested in buying or selling a home. This is an extremely convenient method of talking to new clients, who are at ease in their own homes, and can discuss their interest in my service for an appointment at a later time.

Please do not place Federal restrictions on "COLD CALLING." It would negatively impact my ability as a REALTOR to earn a living.

Sincerely,

Eller Wright associate Broker

27125 sierra highway, suite 320 canyon country, california 91351 office: (805) 251-2650 each office independently owned & operated

of valencia, inc. 23822 valencia boulevard, suite 101 valencia, california 91355 office: (805) 255-2650 each office independently owned & operated



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